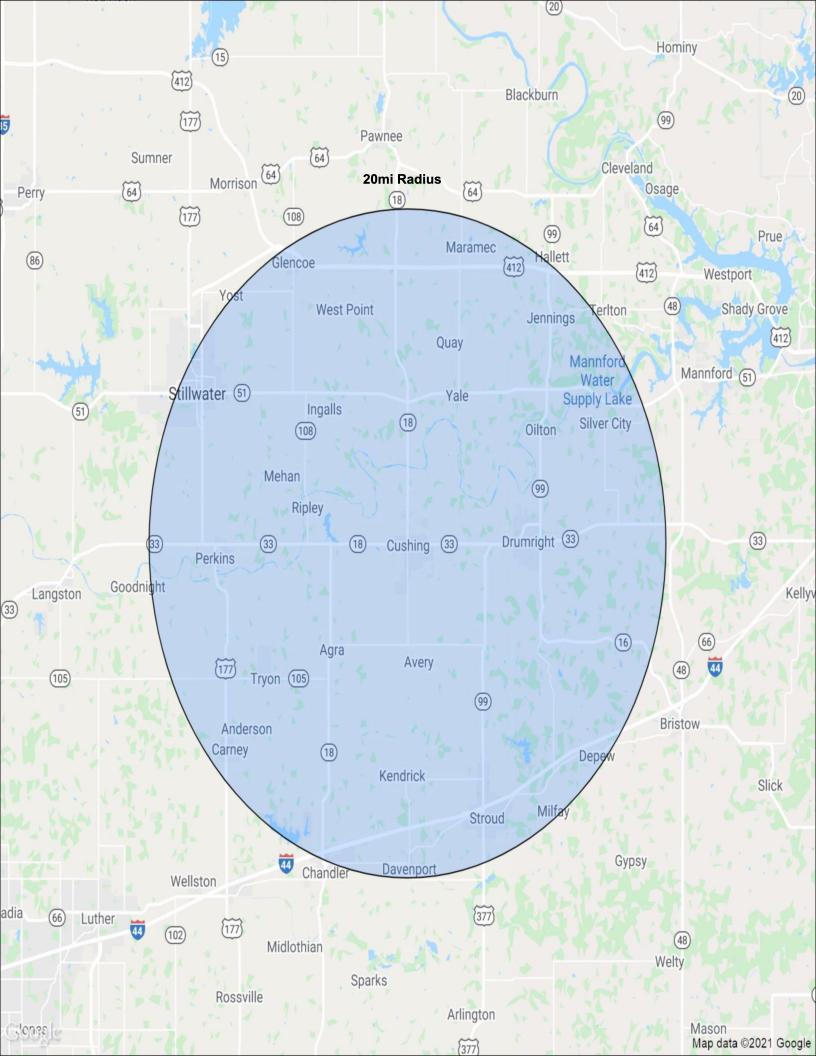


Cushing, Oklahoma 20mi Radius







Cushing, Oklahoma 20mi Radius Population Estimated Population (2021) 82,977 Projected Population (2026) 81,692 Census Population (2010) 81,783 Census Population (2000) 76,481 Projected Annual Growth (2021-2026) -1,285 -0.3% 0.1% Historical Annual Growth (2010-2021) 1,194 5,302 0.7% Historical Annual Growth (2000-2010) Estimated Population Density (2021) 66 psm Trade Area Size 1,256.5 sq mi 100 Κ 75 K 50 K 25 K 0 K 2010 2020 2000 Race and Ethnicity (2021) Not Hispanic or Latino Population 79,217 95.5% White 64,284 81.1% 2,698 3.4% Black or African American 3,390 4.3% American Indian or Alaska Native Asian 2,752 3.5% Hawaiian or Pacific Islander 26 60 Other Race Two or More Races 6,007 7.6% 4.5% Hispanic or Latino Population 3,760 1,940 51.6% 60 Black or African American 1.6% American Indian or Alaska Native 137 3.6% 27 0.7% Hispanic Hawaiian or Pacific Islander 3 Other Race 999 26.6% Two or More Races 595 15.8% White Black or African American Hawaiian or Pacific Islander Other Race 2+ Races American Indian or Alaskan Native Asian



Cushing, Oklahoma		
20mi Radius		
Age Distribution (2021)		
Age Under 5 Years	4,391	5.3%
Age 5 to 9 Years	4,577	5.5%
Age 10 to 14 Years	4,796	
Age 15 to 19 Years	7,392	8.9%
Age 20 to 24 Years	11,490	13.8%
Age 25 to 29 Years	7,572	9.1%
Age 30 to 34 Years	5,045	6.1%
Age 35 to 39 Years	4,626	5.6%
Age 40 to 44 Years	4,185	5.0%
Age 45 to 49 Years	3,845	4.6%
Age 50 to 54 Years	3,749	4.5%
Age 55 to 59 Years	4,217	5.1%
Age 60 to 64 Years	4,338	5.2%
Age 65 to 69 Years	3,954	4.8%
Age 70 to 74 Years	3,409	4.1%
Age 75 to 79 Years	2,326	2.8%
Age 80 to 84 Years	1,563	1.9%
Age 85 Years or Over	1,502	1.8%
Median Age	33.6	
Generation (2021)		
iGeneration (Age Under 15 Years)	13,764	16.6%
Generation 9/11 Millennials (Age 15 to 34 Years)	31,498	38.0%
Gen Xers (Age 35 to 49 Years)	12,657	15.3%
Baby Boomers (Age 50 to 74 Years)	19,667	
Silent Generation (Age 75 to 84 Years)	3,889	4.7%
G.I. Generation (Age 85 Years or Over)	1,502	1.8%
	40% 30% 20% 10%	



Cushing, Oklahoma	
20mi Radius	
Household Type (2021)	
Total Households	32,645
Family Households	18,697 57.3%
Family Households with Children	8,468 45.3%
Family Households No Children	10,228 54.7%
Non-Family Households	13,948 42.7%
Non-Family Households with Children	86 0.6%
Non-Family Households No Children	13,862 99.4%
Family Households w/ Children	15 K
Family Households No Children Non-Family Households	10 K
w/ Children Non-Family Households No Children	5 K
E	3.1,
Education Attainment (2021) Elementary or Some High School	5,106 10.1%
High School Graduate Some College or Associate Degree	17,563 34.9% 14,120 28.1%
Bachelor or Graduate Degree	13,543 26.9%
	13,543 20.370
Elementary or Some High School High School Graduate Some College or Associate Degree Bachelor or Graduate Degree	26.9%
Household Income (2021)	
Estimated Average Household Income	\$57,418
Estimated Median Household Income	\$44,523
HH Income Under \$10,000	4,634 14.2%
HH Income \$10,000 to \$34,999	9,668 29.6%
HH Income \$35,000 to \$49,999	4,246 13.0%
HH Income \$50,000 to \$74,999	5,788 17.7%
HH Income \$75,000 to \$99,999	3,497 10.7%
HH Income \$100,000 to \$149,999	3,096 9.5%
HH Income \$150,000 or More	1,714 5.3%



Cushing Oldshams		
Cushing, Oklahoma		
20mi Radius		
Population		
Estimated Population (2021)	82,977	
Projected Population (2026)	81,692	
Census Population (2010)	81,783	
Census Population (2000)	76,481	
Projected Annual Growth (2021-2026)	-1,285	-0.3%
Historical Annual Growth (2010-2021)	1,194	0.1%
Historical Annual Growth (2000-2010)	5,302	0.7%
Estimated Population Density (2021)	66	psm
Trade Area Size	1,256.5	sq mi
Households		
Estimated Households (2021)	32,645	
Projected Households (2026)	32,758	
Census Households (2010)	31,702	
Census Households (2000)	30,037	
Projected Annual Growth (2021-2026)	113	-
Historical Annual Change (2000-2021)	2,608	0.4%
Average Household Income		
Estimated Average Household Income (2021)	\$57,418	
Projected Average Household Income (2026)	\$67,904	
Census Average Household Income (2010)	\$45,571	
Census Average Household Income (2000)	\$35,320	
Projected Annual Change (2021-2026)	\$10,486	3.7%
Historical Annual Change (2000-2021)	\$22,098	3.0%
Median Household Income		
Estimated Median Household Income (2021)	\$44,523	
Projected Median Household Income (2026)	\$50,928	
Census Median Household Income (2010)	\$35,652	
Census Median Household Income (2000)	\$28,167	
Projected Annual Change (2021-2026)	\$6,405	2.9%
Historical Annual Change (2000-2021)	\$16,356	2.8%
Per Capita Income		
Estimated Per Capita Income (2021)	\$23,137	
Projected Per Capita Income (2026)	\$27,786	
Census Per Capita Income (2010)	\$17,665	
Census Per Capita Income (2000)	\$13,872	
Projected Annual Change (2021-2026)	\$4,648	4.0%
Historical Annual Change (2000-2021)	\$9,266	3.2%
Estimated Average Household Net Worth (2021)	\$315,954	



	Cushing, Oklahoma		
Race and Ethnicity S2.97 Vrhite (2021) 66.24 79.0% Unite (2021) 66.24 79.0% Black or African American (2021) 3.38 3.38 American Indian or Alaska Native (2021) 2.79 3.3% Asian (2021) 1.05 1.3% 3.3% Havarian or Pacific Islander (2021) 1.05 1.3% 1.0%			
Total Population (2021) 82.97 White (2021) 66.224 79.8% Black or African American (2021) 2.78 3.3% American Indian or Atlaska Native (2021) 3.56 4.2% Asian (2021) 2.79 3.3% Hawaiian or Pacific Islander (2021) 1.09 1.3% Other Race (2021) 6.601 6.0% Population = 18 (2021) 1.586 1.89% White Not Hispanic 1.586 1.89% Black or African American 436 2.2% Asian 324 2.1% Other Race Not Hispanic 2.19 6.01 1.0 Hispanic 1.110 7.13 7.5% Not Hispanic American 6.02 8.3% Not Hispanic Or Latino Population (2021) 7.21 9.5% Not Hispanic American Indian or Alaska Native 3.39 4.3% Not Hispanic American Indian or Pacific Islander 6.28 8.4% Not Hispanic Or Latino Population (2021) 3.5% 4.5% Hispanic Or Latino Population (2021) 3.5%			
White (2021) 66.224 79.8% Black or African American (2021) 2.758 3.3% American Indian or Alaska Native (2021) 2.779 3.3% Asian (2021) 2.779 3.3% Hawaiian or Pacific Islander (2021) 2.9 - Other Race (2021) 1.059 1.3% Two or More Races (2021) 1.568 1.80% Population - 18 (2021) 1.568 1.80% White Not Hispanic 1.059 2.8% Black or African American 436 2.8% Asian 3.24 2.1% Other Race Not Hispanic 2.955 1.86% Hispanic 1.110 7.3% Not Hispanic American 2.958 1.86% Hispanic Plack or African American 2.958 1.86% Not Hispanic White 6.24 8.11% Not Hispanic American Indian or Alaska Native 3.39 4.3% Not Hispanic American Indian or Alaska Native 3.39 4.3% Not Hispanic Other Race 6.00 7.6% Not Hispanic Other Race 6.00 7.6% Hispanic Other Race 6.00 7.6% Hispanic Dlack or African American 6.00 6.6% Hispanic Other Race 9.90 6.6%			
Black or African American (2021) 2,758 3,396 American Indian or Alaska Native (2021) 3,556 4,296 Asian (2021) 2,779 3,398 Hawaiian or Pacific Islander (2021) 10,99 1,396 Other Race (2021) 10,99 1,396 Two or More Races (2021) 16,681 1,899 Population c 18 (2021) 10,892 69,496 White Not Hispanic 10,892 69,496 Black or African American 436 2,995 Asian 324 2,219 Asian 324 2,219 Asian (19,100) 324 2,219 Asian (29,25) 1,100 7,19 Asian (29,25) 1,100 7,19 Asian (29,25) 1,100 7,19 Asian (20,21) 3,29 1,100 Not Hispanic Or Latino Population (2021) 3,29 Not Hispanic American American 2,69 3,29 Not Hispanic Asian 2,752 3,59 Not Hispanic Asian (20,21) 3,70 4,59 <t< td=""><td>Total Population (2021)</td><td></td><td></td></t<>	Total Population (2021)		
American Indian or Alaska Native (2021) 3.526 4.2% Asian (2021) 2.779 3.3% Hawaiian or Pacific Islander (2021) 1.99 1.3% Other Race (2021) 6.601 6.0% Population < 18 (2021)			
Asian (2021) 2,779 3.3% Hawaiian or Pacific Islander (2021) 1.059 1.059 Other Race (2021) 6.61 8.0% Population < 18 (2021)	Black or African American (2021)	2,758	3.3%
Hawaiian or Pacific Islander (2021) 1.059 1.3% Two or More Races (2021) 6.601 8.0% Population < 18 (2021)	American Indian or Alaska Native (2021)	3,526	4.2%
Other Races (2021) 6,601 8.0% Population < 18 (2021)	Asian (2021)	2,779	3.3%
Two or More Races (2021) 6.601 8.0% Population < 18 (2021)	Hawaiian or Pacific Islander (2021)	29	-
Population < 18 (2021)	Other Race (2021)	1,059	1.3%
White Not Hispanic 10.892 69.4% Black or African American 436 2.8% Asian 324 2.1% Other Race Not Hispanic 2.925 18.6% Hispanic 1.10 2.1% Not Hispanic or Latino Population (2021) 79.217 95.5% Not Hispanic White 64.284 81.1% Not Hispanic Black or African American 2.698 3.4% Not Hispanic American Indian or Alaska Native 3.390 4.3% Not Hispanic Asian 2,752 3.5% Not Hispanic Indian or Pacific Islander 26 - Not Hispanic Two or More Races 60 - Not Hispanic Or Latino Population (2021) 3,760 4.5% Hispanic White 1,940 51.6% Hispanic American Indian or Alaska Native 1,37 3.6% Hispanic Asian 27 7.6% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Asian 3 - Hispanic Hawaiian or Pacific Islander 3 -	Two or More Races (2021)	6,601	8.0%
Black or African American 436 2.8% Asian 324 2.1% Other Race Not Hispanic 2.925 18.6% Hispanic or Latino Population (2021) 7.71 7.75 Not Hispanic or Latino Population (2021) 79.217 95.5% Not Hispanic White 64.284 81.1% Not Hispanic Black or African American 2.698 3.4% Not Hispanic American Indian or Alaska Native 3.390 4.3% Not Hispanic Asian 2.752 2.5% Not Hispanic Devaluation Pacific Islander 60 Not Hispanic Other Race 600 Not Hispanic Or Latino Population (2021) 3.760 4.5% Hispanic White 1.940 51.6% Hispanic Asian 27 0.7% Hispanic Alaska Mative 1.37 3.6% Hispanic Hawaiian or Pacific Islander 3 Hispanic Hawaiian or Pacific Islander 3 Hispanic Hawaiian or Pacific Islander 3 Hispanic Other Race 99 26.6% </td <td>Population < 18 (2021)</td> <td>15,687</td> <td>18.9%</td>	Population < 18 (2021)	15,687	18.9%
Asian 324 2.1% Other Race Not Hispanic 2.925 18.6% Hispanic 1,110 7.1% Not Hispanic or Latino Population (2021) 79,217 95,5% Not Hispanic White 64.284 81.1% Not Hispanic Black or African American 2.698 3.4% Not Hispanic American Indian or Alaska Native 3.39 4.3% Not Hispanic Asian 2.752 3.5% Not Hispanic Other Race 60 Not Hispanic Orber Race 60 Not Hispanic Orber Race 60 Hispanic Or Latino Population (2021) 3,760 4.5% Hispanic Merican Indian or Alaska Native 1,940 51.6% Hispanic American Indian or Alaska Native 137 3.6% Hispanic American Indian or Pacific Islander 3 Hispanic American Indian or Alaska Native 137 3.6% Hispanic Two or More Races 59 15.3% Hispanic Orber Race 99 26.6% Hispanic Orber Race 99 26.6% Hispanic or Latino Population (2010) 78.91	White Not Hispanic	10,892	69.4%
Other Race Not Hispanic 2.925 18.6% Hispanic 1.110 7.1% Not Hispanic or Latino Population (2021) 79,217 95.5% Not Hispanic Calatino Population (2021) 79,217 95.5% Not Hispanic Black or African American 2.698 3.4% Not Hispanic American Indian or Alaska Native 3.390 4.3% Not Hispanic Asian 2.752 3.5% Not Hispanic Other Race 60 - Not Hispanic Other Race 60 - Not Hispanic Two or More Races 6,007 7.6% Hispanic Or Latino Population (2021) 3.760 4.5% Hispanic White 1,940 51.6% Hispanic American Indian or Alaska Native 1,940 51.6% Hispanic American Indian or Alaska Native 137 3.6% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Thawaiian or Pacific Islander 3 - Hispanic Tutino Ofther Race 999 26.6% Hispanic or Latino Population (2010) 78,913 96.5% Not Hispan	Black or African American	436	2.8%
Hispanic 1.110 7.1% Not Hispanic or Latino Population (2021) 79.217 95.5% Not Hispanic White 64.284 81.1% Not Hispanic Black or African American 2.698 3.4% Not Hispanic American Indian or Alaska Native 3.390 4.3% Not Hispanic Asian 2.752 3.5% Not Hispanic Hawaiian or Pacific Islander 26 - Not Hispanic Other Race 60 - Not Hispanic Two or More Races 6.007 7.6% Hispanic White 1.940 4.5% Hispanic White 1.940 51.6% Hispanic American Indian or Alaska Native 1.94 1.6% Hispanic American Indian or Alaska Native 1.37 3.6% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 9.99 26.6% Hispanic Two or More Races 59 15.8% Not Hispanic or Latino Population (2010) 2.870 3.5% Not Hispanic or Latino Population (2010) 2.870 3.5% Hispanic or Latino Population (2000) 74.974 98.0% Not Hispanic or La	Asian	324	2.1%
Not Hispanic or Latino Population (2021) 79,217 95,5% Not Hispanic White 64,284 81,1% Not Hispanic Black or African American 2,698 3,4% Not Hispanic American Indian or Alaska Native 3,390 4,3% Not Hispanic Asian 2,752 3,5% Not Hispanic Hawaiian or Pacific Islander 26 - Not Hispanic Other Race 600 - Not Hispanic Two or More Races 6,007 7,6% Hispanic White 1,940 4,5% Hispanic White 1,940 51,6% Hispanic American Indian or Alaska Native 1,940 1,6% Hispanic American Indian or Alaska Native 1,37 3,6% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Two or More Race 99 2,6% Hispanic Two or More Races 59 1,5% Not Hispanic Or Latino Population (2010) 7,89 9,5% Not Hispanic or Latino Population (2010) 2,870 3,5% Not Hispanic or Latino Population (2000) 7,497 9,6,0%	Other Race Not Hispanic	2,925	18.6%
Not Hispanic White 64,284 81,196 Not Hispanic Black or African American 2,698 3,496 Not Hispanic American Indian or Alaska Native 3,390 4,396 Not Hispanic Asian 2,752 3,596 Not Hispanic Diber Race 60 - Not Hispanic Other Race 6,007 7,696 Hispanic Over Latino Population (2021) 3,760 4,596 Hispanic White 1,940 51,696 Hispanic Black or African American 60 1,696 Hispanic Asian 27 0,796 Hispanic Asian 3 - Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26,696 Hispanic Other Race 999 26,696 Hispanic Two or More Races 595 15,896 Not Hispanic or Latino Population (2010) 2,870 3,596 Not Hispanic or Latino Population (2020) 74,974 98,096 Hispanic or Latino Population (2020) 1,506 2,096 Not Hispanic or Latino Population (2026) 78	Hispanic	1,110	7.1%
Not Hispanic Black or African American 2,698 3,4% Not Hispanic American Indian or Alaska Native 3,390 4,3% Not Hispanic Asian 2,752 3,5% Not Hispanic Hawaiian or Pacific Islander 26 - Not Hispanic Other Race 60 - Not Hispanic Population (2021) 3,760 4,5% Hispanic White 1,940 51,6% Hispanic American Indian or African American 60 1,6% Hispanic American Indian or Alaska Native 137 3,6% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26,6% Hispanic Two or More Races 595 15,8% Not Hispanic Two or More Races 595 15,8% Not Hispanic or Latino Population (2010) 2,870 3,5% Not Hispanic or Latino Population (2000) 1,506 2,0% Not Hispanic or Latino Population (2026) 78,028 95,5% Hispanic or Latino Population (2026) 3,664 4,5%	Not Hispanic or Latino Population (2021)	79,217	95.5%
Not Hispanic Black or African American 2,698 3,4% Not Hispanic American Indian or Alaska Native 3,390 4,3% Not Hispanic Asian 2,752 3,5% Not Hispanic Hawaiian or Pacific Islander 26 Not Hispanic Other Race 60 Not Hispanic Two or More Races 6,007 7,6% Hispanic Other Race 6,007 7,6% Hispanic White 1,940 51,6% Hispanic White 1,940 51,6% Hispanic African American 60 1,6% Hispanic Asian 27 0,7% Hispanic Hawaiian or Pacific Islander 3 Hispanic Other Race 999 26,6% Hispanic or Varione Races 595 15,8% Not Hispanic Two or More Races 595 15,8% Not Hispanic or Latino Population (2010) 2,870 3,5% Not Hispanic or Latino Population (2000) 1,506 2,0% Not Hispanic or Latino Population (2026) 78,028 95,5% Hispanic or Latino Population (2026)	Not Hispanic White	64,284	81.1%
Not Hispanic Asian 2,752 3.5% Not Hispanic Hawaiian or Pacific Islander 26 - Not Hispanic Other Race 60 - Not Hispanic Two or More Races 6,007 7.6% Hispanic Other Race 6,007 7.6% Hispanic Population (2021) 3,760 4.5% Hispanic White 1,940 51.6% Hispanic Black or African American 60 1.6% Hispanic American Indian or Alaska Native 137 3.6% Hispanic American Indian or Pacific Islander 3 - Hispanic Other Race 999 26.6% Hispanic Other Race 999 26.6% Hispanic Other Races 595 15.8% Not Hispanic or Latino Population (2010) 78.913 96.5% Hispanic or Latino Population (2010) 78.913 96.5% Not Hispanic or Latino Population (2000) 74.974 98.0% Not Hispanic or Latino Population (2000) 74.974 98.0% Not Hispanic or Latino Population (2026) 78.028 95.5% Hispanic or Latino	Not Hispanic Black or African American	2,698	
Not Hispanic Hawaiian or Pacific Islander 26 Not Hispanic Other Race 60 Not Hispanic Two or More Races 6,007 Hispanic or Latino Population (2021) 3,76 Hispanic White 1,940 Hispanic Black or African American 60 Hispanic American Indian or Alaska Native 137 Hispanic Assian 27 Hispanic Other Race 99 Hispanic Other Race 99 Hispanic Two or More Races 99 Not Hispanic or Latino Population (2010) 78,913 Hispanic or Latino Population (2000) 74,974 Not Hispanic or Latino Population (2000) 74,974 Hispanic or Latino Population (2026) 78,028 Hispanic or Latino Population (2026) 78,028 Projected Annual Growth (2021-2026) 9,06	Not Hispanic American Indian or Alaska Native	3,390	4.3%
Not Hispanic Other Races 6.007 7.6% Hispanic or Latino Population (2021) 3.760 4.5% Hispanic White 1.940 51.6% Hispanic Black or African American 60 1.6% Hispanic American Indian or Alaska Native 137 3.6% Hispanic Asian 27 0.7% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26.6% Hispanic Two or More Races 595 15.8% Not Hispanic or Latino Population (2010) 78.913 96.5% Hispanic or Latino Population (2000) 74.974 98.0% Not Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78.028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -	Not Hispanic Asian	2,752	3.5%
Not Hispanic Two or More Races 6,007 7,6% Hispanic or Latino Population (2021) 3,760 4,5% Hispanic White 1,940 51,6% Hispanic Black or African American 60 1,6% Hispanic American Indian or Alaska Native 137 3,6% Hispanic Assian 27 0,7% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26,6% Hispanic Two or More Races 595 15,8% Not Hispanic or Latino Population (2010) 78,913 96,5% Hispanic or Latino Population (2010) 2,870 3,5% Not Hispanic or Latino Population (2000) 74,974 98,0% Not Hispanic or Latino Population (2000) 1,506 2,0% Not Hispanic or Latino Population (2026) 78,028 95,5% Hispanic or Latino Population (2026) 3,664 4,5% Projected Annual Growth (2021-2026) -96 -	Not Hispanic Hawaiian or Pacific Islander	26	_
Hispanic or Latino Population (2021) 3,760 4.5% Hispanic White 1,940 51.6% Hispanic Black or African American 60 1.6% Hispanic American Indian or Alaska Native 137 3.6% Hispanic Asian 27 0.7% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26.6% Hispanic Two or More Races 595 15.8% Not Hispanic or Latino Population (2010) 78.913 96.5% Hispanic or Latino Population (2010) 2.870 3.5% Not Hispanic or Latino Population (2000) 74.974 98.0% Not Hispanic or Latino Population (2000) 78.028 95.5% Hispanic or Latino Population (2026) 78.028 95.5% Hispanic or Latino Population (2026) 3.664 4.5% Projected Annual Growth (2021-2026) -96 -	Not Hispanic Other Race	60	-
Hispanic White 1,940 51.6% Hispanic Black or African American 60 1.6% Hispanic American Indian or Alaska Native 137 3.6% Hispanic Asian 27 0.7% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26.6% Not Hispanic or Latino Population (2010) 78.913 96.5% Not Hispanic or Latino Population (2010) 2.870 3.5% Not Hispanic or Latino Population (2000) 74,974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78.028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -	Not Hispanic Two or More Races	6,007	7.6%
Hispanic Black or African American 60 1.6% Hispanic American Indian or Alaska Native 137 3.6% Hispanic Asian 27 0.7% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26.6% Hispanic Two or More Races 595 15.8% Not Hispanic or Latino Population (2010) 78.913 96.5% Hispanic or Latino Population (2010) 2.870 3.5% Not Hispanic or Latino Population (2000) 74.974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -	Hispanic or Latino Population (2021)	3,760	4.5%
Hispanic Black or African American 60 1.6% Hispanic American Indian or Alaska Native 137 3.6% Hispanic Asian 27 0.7% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26.6% Hispanic Two or More Races 595 15.8% Not Hispanic or Latino Population (2010) 78.913 96.5% Hispanic or Latino Population (2010) 2.870 3.5% Not Hispanic or Latino Population (2000) 74.974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -	Hispanic White	1,940	51.6%
Hispanic American Indian or Alaska Native 137 3.6% Hispanic Asian 27 0.7% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26.6% Hispanic Two or More Races 595 15.8% Not Hispanic or Latino Population (2010) 78.913 96.5% Hispanic or Latino Population (2010) 2,870 3.5% Not Hispanic or Latino Population (2000) 74,974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -			
Hispanic Asian 27 0.7% Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26.6% Hispanic Two or More Races 595 15.8% Not Hispanic or Latino Population (2010) 78.913 96.5% Hispanic or Latino Population (2010) 2.870 3.5% Not Hispanic or Latino Population (2000) 74.974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78.028 95.5% Hispanic or Latino Population (2026) 3.664 4.5% Projected Annual Growth (2021-2026) -96 -	Hispanic American Indian or Alaska Native	137	
Hispanic Hawaiian or Pacific Islander 3 - Hispanic Other Race 999 26.6% Hispanic Two or More Races 595 15.8% Not Hispanic or Latino Population (2010) 78,913 96.5% Hispanic or Latino Population (2010) 2,870 3.5% Not Hispanic or Latino Population (2000) 74,974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -			
Hispanic Other Race 999 26.6% Hispanic Two or More Races 595 15.8% Not Hispanic or Latino Population (2010) 78,913 96.5% Hispanic or Latino Population (2000) 2,870 3.5% Not Hispanic or Latino Population (2000) 74,974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -	Hispanic Hawaiian or Pacific Islander	3	
Hispanic Two or More Races 595 15.8% Not Hispanic or Latino Population (2010) 78,913 96.5% Hispanic or Latino Population (2010) 2,870 3.5% Not Hispanic or Latino Population (2000) 74,974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -			
Not Hispanic or Latino Population (2010) 78,913 96.5% Hispanic or Latino Population (2010) 2,870 3.5% Not Hispanic or Latino Population (2000) 74,974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -			
Hispanic or Latino Population (2010) 2,870 3.5% Not Hispanic or Latino Population (2000) 74,974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -			
Not Hispanic or Latino Population (2000) 74,974 98.0% Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -			
Hispanic or Latino Population (2000) 1,506 2.0% Not Hispanic or Latino Population (2026) 78,028 95,5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -			
Not Hispanic or Latino Population (2026) 78,028 95.5% Hispanic or Latino Population (2026) 3,664 4.5% Projected Annual Growth (2021-2026) -96 -			
Hispanic or Latino Population (2026) Projected Annual Growth (2021-2026) -96 -			
Projected Annual Growth (2021-2026)			
1114 0.10%	Historical Annual Growth (2000-2010)	1,364	



Cushing, Oklahoma 20mi Radius Total Age Distribution (2021) **Total Population** 82,977 Age Under 5 Years 4,391 5.3% Age 5 to 9 Years 4,577 5.5% Age 10 to 14 Years 4,796 5.8% Age 15 to 19 Years 7,392 8.9% Age 20 to 24 Years 11,490 13.8% Age 25 to 29 Years 7,572 9.1% Age 30 to 34 Years 5,045 6.1% Age 35 to 39 Years 4,626 5.6% Age 40 to 44 Years 4,185 5.0% Age 45 to 49 Years 3,845 4.6% Age 50 to 54 Years 3,749 4.5% 4,217 Age 55 to 59 Years 5.1% Age 60 to 64 Years 4,338 5.2% Age 65 to 69 Years 3,954 4.8% Age 70 to 74 Years 3,409 4.1% Age 75 to 79 Years 2,326 2.8% Age 80 to 84 Years 1,563 1.9% Age 85 Years or Over 1,502 1.8% Median Age 33.6 21,155 25.5% Age 19 Years or Less Age 20 to 64 Years 49,067 59.1% Age 65 Years or Over 12,755 15.4% Female Age Distribution (2021) 40,792 49.2% Female Population Age Under 5 Years 2,175 5.3% 2,171 Age 5 to 9 Years 5.3% Age 10 to 14 Years 2,240 5.5% Age 15 to 19 Years 3,756 9.2% Age 20 to 24 Years 5,328 13.1% 3,513 Age 25 to 29 Years 8.6% Age 30 to 34 Years 2,305 5.7% Age 35 to 39 Years 2,253 5.5% Age 40 to 44 Years 1,989 4.9% Age 45 to 49 Years 1,877 4.6% Age 50 to 54 Years 1,822 4.5% Age 55 to 59 Years 2,147 5.3% Age 60 to 64 Years 2,257 5.5% Age 65 to 69 Years 2,025 5.0% Age 70 to 74 Years 1,791 4.4% Age 75 to 79 Years 1,271 3.1% Age 80 to 84 Years 904 2.2% Age 85 Years or Over 968 2.4% Female Median Age 34.6 Age 19 Years or Less 10,341 25.3% Age 20 to 64 Years 23,493 57.6% 6,959 17.1% Age 65 Years or Over



Cushing, Oklahoma 20mi Radius Male Age Distribution (2021) Male Population 42,185 50.8% Age Under 5 Years 2,216 5.3% Age 5 to 9 Years 2,407 5.7% Age 10 to 14 Years 2,556 6.1% Age 15 to 19 Years 3,636 8.6% Age 20 to 24 Years 6,162 14.6% Age 25 to 29 Years 4,059 9.6% Age 30 to 34 Years 2,740 6.5% Age 35 to 39 Years 2,373 5.6% Age 40 to 44 Years 2,196 5.2% Age 45 to 49 Years 1,968 4.7% Age 50 to 54 Years 1,927 4.6% 2,070 Age 55 to 59 Years 4.9% Age 60 to 64 Years 2,081 4.9% Age 65 to 69 Years 1,929 4.6% Age 70 to 74 Years 1,618 3.8% Age 75 to 79 Years 1,055 2.5% Age 80 to 84 Years 658 1.6% Age 85 Years or Over 535 1.3% Male Median Age 32.6 10,815 25.6% Age 19 Years or Less Age 20 to 64 Years 25,575 60.6% Age 65 Years or Over 5,796 13.7% Males per 100 Females (2021) Overall Comparison 103 Age Under 5 Years 102 50.5% 111 52.6% Age 5 to 9 Years Age 10 to 14 Years 114 Age 15 to 19 Years 97 49.2% Age 20 to 24 Years 116 53.6% Age 25 to 29 Years 116 53.6% Age 30 to 34 Years 119 54.3% Age 35 to 39 Years 105 51.3% Age 40 to 44 Years 110 52.5% Age 45 to 49 Years 105 51.2% 106 51.4% Age 50 to 54 Years Age 55 to 59 Years 96 49.1% Age 60 to 64 Years 92 48.0% Age 65 to 69 Years 95 48.8% Age 70 to 74 Years 90 47.5% 83 45.4% Age 75 to 79 Years 73 42.1% Age 80 to 84 Years Age 85 Years or Over 55 35.6% 105 51.1% Age 19 Years or Less Age 20 to 39 Years 114 53.4% Age 40 to 64 Years 101 50.4% 83 45.4% Age 65 Years or Over



Cushing, Oklahoma		
20mi Radius		
Household Type (2021)	<u>.</u>	_
Total Households	32,645	
Households with Children	8,554	26.2%
Average Household Size	2.3	
Household Density per Square Mile	26	
Population Family	56,774	68.4%
Population Non-Family	19,625	23.7%
Population Group Quarters	6,578	7.9%
Family Households	18,697	57.3%
Married Couple Households	13,930	74.5%
Other Family Households with Children	4,766	25.5%
Family Households with Children	8,468	45.3%
Married Couple with Children	5,513	65.1%
Other Family Households with Children	2,955	34.9%
Family Households No Children	10,228	54.7%
Married Couple No Children	8,417	82.3%
Other Family Households No Children	1,811	17.7%
Non-Family Households	13,948	42.7%
Non-Family Households with Children	86	0.6%
Non-Family Households No Children	13,862	99.4%
Average Family Household Size	3.0	
Average Family Income	\$75,513	
Median Family Income	\$63,142	
Average Non-Family Household Size	1.4	
Marital Status (2021)	-	
Population Age 15 Years or Over	69,213	
Never Married	26,974	39.0%
Currently Married	28,830	41.7%
Previously Married	13,410	19.4%
Separated	2,332	17.4%
Widowed	4,670	34.8%
Divorced	6,408	47.8%
Educational Attainment (2021)	-	
Adult Population Age 25 Years or Over	50,332	
Elementary (Grade Level 0 to 8)	1,343	2.7%
Some High School (Grade Level 9 to 11)	3,763	7.5%
High School Graduate	17,563	34.9%
Some College	10,724	21.3%
Associate Degree Only	3,397	6.7%
Bachelor Degree Only	8,359	16.6%
Graduate Degree	5,183	10.3%
Any College (Some College or Higher)	27,663	55.0%
College Degree + (Bachelor Degree or Higher)	13,543	26.9%



Average Vehicles per Household

Owner-Occupied Household Vehicles

Average Vehicles per Owner-Occupied Household

Cushing, Oklahoma 20mi Radius Housing Total Housing Units (2021) 38,099 Total Housing Units (2010) 36,375 Historical Annual Growth (2010-2021) 1,724 0.4% Housing Units Occupied (2021) 32,645 85.7% Housing Units Owner-Occupied 18,832 57.7% Housing Units Renter-Occupied 13,812 42.3% Housing Units Vacant (2021) 5,455 14.3% Household Size (2021) Total Households 32,645 1 Person Households 10,083 30.9% 2 Person Households 11,518 35.3% 3 Person Households 5,019 15.4% 4 Person Households 3,563 10.9% 5 Person Households 1,530 4.7% 6 Person Households 1.8% 591 7 or More Person Households 1.0% 340 Household Income Distribution (2021) HH Income \$200,000 or More 2.5% HH Income \$150,000 to \$199,999 911 2.8% HH Income \$125,000 to \$149,999 1,202 3.7% HH Income \$100,000 to \$124,999 1,895 5.8% HH Income \$75,000 to \$99,999 3,497 10.7% HH Income \$50,000 to \$74,999 5,788 17.7% HH Income \$35,000 to \$49,999 4,246 13.0% HH Income \$25,000 to \$34,999 3,438 10.5% HH Income \$15,000 to \$24,999 3,872 11.9% HH Income \$10,000 to \$14,999 2,358 7.2% HH Income Under \$10,000 4,634 14.2% Household Vehicles (2021) Households 0 Vehicles Available 1,766 5.4% 10,686 32.7% Households 1 Vehicle Available Households 2 Vehicles Available 11,751 36.0% Households 3 or More Vehicles Available 8,441 25.9% Total Vehicles Available 63,369

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Renter-Occupied Household Vehicles	22,364	35.3%
Average Vehicles per Renter-Occupied Household	1.6	
Travel Time (2021)		
Worker Base Age 16 years or Over	36,994	
Travel to Work in 14 Minutes or Less	16,123	43.6%
Travel to Work in 15 to 29 Minutes	9,657	26.1%
Travel to Work in 30 to 59 Minutes	5,951	16.1%
Travel to Work in 60 Minutes or More	2,848	7.7%
Work at Home	1,471	4.0%
Average Minutes Travel to Work	16.8	
		-

1.9

2.2

41,005 64.7%



White Collar Workers

Blue Collar Workers

Economic Development Consulting Cushing, Oklahoma 20mi Radius Transportation To Work (2021) Worker Base Age 16 years or Over 36,994 Drive to Work Alone 29,910 80.8% Drive to Work in Carpool 3,335 9.0% Travel to Work by Public Transportation 218 0.6% Drive to Work on Motorcycle 72 0.2% Bicycle to Work 393 1.1% Walk to Work 1,386 3.7% Other Means 210 0.6% Work at Home 1,471 4.0% Daytime Demographics (2021) **Total Businesses** 2,807 31,937 **Total Employees** Company Headquarter Businesses 95 3.4% Company Headquarter Employees 3,406 10.7% Employee Population per Business 11.4 to 1 Residential Population per Business 29.6 to 1 Adj. Daytime Demographics Age 16 Years or Over 64,361 **Labor Force** Labor Population Age 16 Years or Over (2021) 68,582 Labor Force Total Males (2021) 34,677 50.6% 19,488 56.2% Male Civilian Employed Male Civilian Unemployed 922 2.7% 126 Males in Armed Forces 0.4% Males Not in Labor Force 14,141 40.8% 33,905 49.4% Labor Force Total Females (2021) 16,544 48.8% Female Civilian Employed Female Civilian Unemployed 853 2.5% Females in Armed Forces 16,507 48.7% Females Not in Labor Force **Unemployment Rate** 1,776 2.6% Occupation (2021) Occupation Population Age 16 Years or Over 36,032 Occupation Total Males 19,488 54.1% Occupation Total Females 16,544 45.9% Management, Business, Financial Operations 4,818 13.4% Professional, Related 8,928 24.8% Service 6,804 18.9% Sales, Office 7,818 21.7% Farming, Fishing, Forestry 254 0.7% Construction, Extraction, Maintenance 3,375 9.4% Production, Transport, Material Moving 4,035 11.2%

21,564 59.8% 14,468 40.2%



Cushing, Oklahoma 20mi Radius Units In Structure (2021) **Total Units** 31,702 1 Detached Unit 21,471 67.7% 1 Attached Unit 733 2.3% 2 Units 802 2.5% 3 to 4 Units 1,066 3.4% 5 to 9 Units 1,687 5.3% 10 to 19 Units 1,083 3.4% 20 to 49 Units 573 1.8% 945 3.0% 50 or More Units Mobile Home or Trailer 4,159 13.1% Other Structure 126 0.4% Homes Built By Year (2021) Homes Built 2014 or later 2,596 6.8% Homes Built 2010 to 2013 772 2.0% Homes Built 2000 to 2009 3,959 10.4% Homes Built 1990 to 1999 4,043 10.6% 5,024 13.2% Homes Built 1980 to 1989 6,751 17.7% Homes Built 1970 to 1979 Homes Built 1960 to 1969 2,710 7.1% Homes Built 1950 to 1959 2,783 7.3% Homes Built 1940 to 1949 1,351 3.5% 2,655 Homes Built Before 1939 7.0% Median Age of Homes 36.5 yrs Home Values (2021) Owner Specified Housing Units 18,832 0.5% Home Values \$1,000,000 or More 87 Home Values \$750,000 to \$999,999 153 0.8% Home Values \$500,000 to \$749,999 302 1.6% Home Values \$400,000 to \$499,999 460 2.4% 854 Home Values \$300,000 to \$399,999 4.5% Home Values \$250,000 to \$299,999 1,507 8.0% Home Values \$200,000 to \$249,999 2,155 11.4% Home Values \$175,000 to \$199,999 956 5.1% Home Values \$150,000 to \$174,999 2,184 11.6% Home Values \$125,000 to \$149,999 1,076 5.7% Home Values \$100,000 to \$124,999 2,271 12.1% Home Values \$90,000 to \$99,999 3.3% 630 Home Values \$80,000 to \$89,999 1,104 5.9% 514 Home Values \$70,000 to \$79,999 2.7% Home Values \$60,000 to \$69,999 1,117 5.9% 579 Home Values \$50,000 to \$59,999 3.1% Home Values \$35,000 to \$49,999 719 3.8% Home Values \$25,000 to \$34,999 568 3.0% Home Values \$10,000 to \$24,999 1,140 6.1% 456 Home Values Under \$10,000 2.4% Owner-Occupied Median Home Value \$138,767 Renter-Occupied Median Rent \$594



Cushing, Oklahoma 20mi Radius Total Annual Consumer Expenditure (2021) \$1.56 B Total Household Expenditure Total Non-Retail Expenditure \$822.05 M Total Retail Expenditure \$735.59 M \$53.98 M Apparel Contributions \$48.2 M \$43.46 M Education Entertainment \$85.7 M Food and Beverages \$232.57 M Furnishings and Equipment \$53.3 M Gifts \$36.05 M \$134.42 M Health Care Household Operations \$60.05 M Miscellaneous Expenses \$29.09 M Personal Care \$20.82 M Personal Insurance \$10.22 M Reading \$3.36 M Shelter \$332.28 M Tobacco \$10.7 M Transportation \$283.02 M \$120.42 M Utilities Monthly Household Consumer Expenditure (2021) \$3,976 Total Household Expenditure Total Non-Retail Expenditure \$2,098 52.8% \$1,878 47.2% Total Retail Expenditures \$138 Apparel 3.5% Contributions \$123 3.1% Education \$111 2.8% Entertainment \$219 5.5% Food and Beverages \$594 14.9% \$136 Furnishings and Equipment 3.4% Gifts \$92 2.3% Health Care \$343 8.6% \$153 **Household Operations** 3.9% Miscellaneous Expenses \$74 1.9% Personal Care \$53 1.3% \$26 Personal Insurance 0.7% \$9 Reading 0.2% \$848 21.3% Shelter Tobacco \$27 0.7% Transportation \$722 18.2% Utilities \$307 7.7%

OPPORTUNITY GAP CATEGORY INFORMATION (RETAIL CATEGORIES)

Vehicle and Parts Dealers

New and used automobile dealers, motorcycle dealers, recreation vehicle dealers, all-terrain vehicles dealers, boat dealers, auto parts stores, auto accessories stores and tire dealers

Furniture and Home Furnishings Stores

Furniture stores, home furnishing stores, home decorating stores and floor covering stores

Electronics and Appliance Stores

Household appliance stores, electronics stores, computer and software stores and camera and photographic equipment stores

Building Materials and Garden Supply Stores

Building material and supply dealers, home improvement centers, paint and wallpaper stores, hardware stores, lumberyards, lawn and garden stores, outdoor power equipment stores and nursery and garden centers

Food and Beverage Stores

Grocery stores, supermarkets, convenience stores, specialty food stores and beer, wine, and liquor stores

Health and Personal Care Stores

Pharmacies, drug stores, cosmetic dealers, beauty supply stores, perfume stores, optical goods stores, health care stores and personal care stores

Gasoline Stations

Gasoline stations and gasoline stations with convenience stores

Clothing and Clothing Accessories Stores

Men's clothing stores, women's clothing stores, children's and infants clothing stores, family clothing stores, clothing accessories stores, shoe stores, jewelry stores, luggage stores, leather goods stores

Sporting Goods and Hobby Stores

Sporting goods stores, hobby stores, toy stores, sewing and needlepoint stores, musical instrument and supply stores, book stores, newsstands, music stores

General Merchandise Stores

Department stores and other general merchandise stores

Miscellaneous Store Retailers

Florists, office supply stores, stationery stores, gift and souvenir stores, used merchandise stores and other miscellaneous retailers

Foodservice and Drinking Places

Full-service restaurants, limited service eating places, special foodservices, taverns and bars



Cushing Oldshams		
Cushing, Oklahoma		
20mi Radius		
	Potential / Sales	lr
Clothing, Clothing Accessories Stores	\$32.75 M / \$38.96 M	
Men's Clothing Stores	\$1.15 M / \$214.28 K	
Women's Clothing Stores	\$5.03 M / \$7.19 M	
Children's, Infants' Clothing Stores	\$2.17 M/-	
Family Clothing Stores	\$13.41 M / \$18.22 M	
Clothing Accessory Stores	\$1.07 M / \$1.86 M	
Other Apparel Stores	\$1.64 M / \$4.43 M	
Shoe Stores	\$5.54 M / \$6.39 M	
Jewelry Stores	\$2.54 M / \$648.35 K	
Luggage Stores	\$206.74 K / -	
Furniture, Home Furnishings Stores	\$15.77 M/\$19.4 M	
Furniture Stores	\$9.68 M / \$3.84 M	
Floor Covering Stores	\$1.64 M / \$6.62 M	
Other Home Furnishing Stores	\$4.45 M / \$8.94 M	
Electronics, Appliance Stores	\$12.16 M / \$59.3 M	
Building Material, Garden Equipment, Supplies Dealers	\$39.19 M / \$105.06 M	
Home Centers	\$18.43 M / \$23.46 M	
Paint, Wallpaper Stores	\$1.33 M / \$605.11 K	
Hardware Stores	\$1.69 M / \$170.99 K	
Other Building Materials Stores	\$13.06 M / \$64.71 M	
Outdoor Power Equipment Stores	\$619.34 K / \$450.04 K	
Nursery, Garden Stores	\$4.04 M / \$15.67 M	
Food, Beverage Stores	\$110.18 M / \$81.92 M	
Grocery Stores	\$98.54 M / \$69.31 M	
Convenience Stores	\$3.84 M / \$6.43 M	
Meat Markets	\$1.13 M / \$140.8 K	
Fish, Seafood Markets	\$414.22 K / -	
-ruit, Vegetable Markets	\$689.18 K / -	
Other Specialty Food Markets	\$1.19 M / \$747.15 K	
Liquor Stores	\$4.37 M / \$5.3 M	



Cushing, Oklahoma		
20mi Radius		
	Potential / Sales	Inde
Health, Personal Care Stores	\$26.74 M / \$19.33 M	28
Pharmacy, Drug Stores	\$22.41 M / \$16.44 M	27
Cosmetics, Beauty Stores	\$1.31 M / \$829.51 K	37
Optical Goods Stores	\$1.49 M / \$1.36 M	9
Other Health, Personal Care Stores	\$1.53 M / \$696.27 K	54
Sporting Goods, Hobby, Book, Music Stores	\$12.03 M / \$17.87 M	-33
Sporting Goods Stores	\$6.48 M / \$11.43 M	-43
Hobby, Toy, Game Stores	\$1.96 M / \$3.55 M	-45
Sewing, Needlecraft Stores	\$604.82 K / \$155.82 K	74
Musical Instrument Stores	\$569.83 K / -	100
Book Stores	\$2.42 M / \$2.73 M	-12
General Merchandise Stores	\$106.27 M / \$55.37 M	48
Department Stores	\$27.08 M / \$35.95 M	-25
Warehouse Superstores	\$68.83 M / -	100
Other General Merchandise Stores	\$10.35 M / \$19.43 M	-47
Miscellaneous Store Retailers	\$14.32 M / \$23.22 M	-38
Florists	\$499.03 K / \$568.6 K	-12
Office, Stationary Stores	\$1.4 M / \$452.79 K	68
Gift, Souvenir Stores	\$1.71 M / \$1.5 M	12
Used Merchandise Stores	\$976.59 K / \$909 K	7
Pet, Pet Supply Stores	\$5.76 M / \$5.21 M	10
Art Dealers	\$461.89 K / -	10
Mobile Home Dealers	\$845.29 K / \$836.93 K	1
Other Miscellaneous Retail Stores	\$2.66 M / \$13.75 M	-8.
Non-Store Retailers	\$48.15 M / \$7.01 M	85
Mail Order, Catalog Stores	\$39.89 M / \$3.78 M	91
Vending Machines	\$1.14 M / \$326.24 K	71
Fuel Dealers	\$4.03 M / \$2.82 M	30
Other Direct Selling Establishments	\$3.1 M / \$81.38 K	97



Cushing, Oklahoma		
20mi Radius		
	Potential / Sales	Inde
Accommodation, Food Services	\$92.28 M / \$116.4 M	-21
Hotels, Other Travel Accommodations	\$5.08 M / \$1.93 M	62
RV Parks	\$50.33 K / \$24.35 K	52
Rooming, Boarding Houses	\$34.23 K / \$211.11 K	-84
Full Service Restaurants	\$54.01 M / \$70.5 M	-23
Limited Service Restaurants	\$25.09 M / \$41.95 M	-40
Special Food Services, Catering	\$8.02 M / \$2.76 M	66
Drinking Places	\$2.27 M / \$1.3 M	43
Gasoline Stations	\$80.94 M / \$346.53 M	-77
Motor Vehicle, Parts Dealers	\$142.52 M / \$94.24 M	34
New Car Dealers	\$109.36 M / \$56.06 M	49
Used Car Dealers	\$11.28 M / \$12.48 M	-10
Recreational Vehicle Dealers	\$2.17 M / \$3.08 M	-29
Motorcycle, Boat Dealers	\$4.82 M / \$5.88 M	-18
Auto Parts, Accessories	\$8.93 M / \$10.69 M	-16
Tire Dealers	\$5.96 M / \$6.06 M	-2
2021 Population	82,977	7
2026 Population	81,692	2
% Population Change 2021-2026	-1.5%	6
2021 Adult Population Age 18+	67,290)
2021 Population Male	42,185	5
2021 Population Female	40,792	2
2021 Households	32,645	5
2021 Median Household Income	44,523	3
2021 Average Household Income	57,418	8

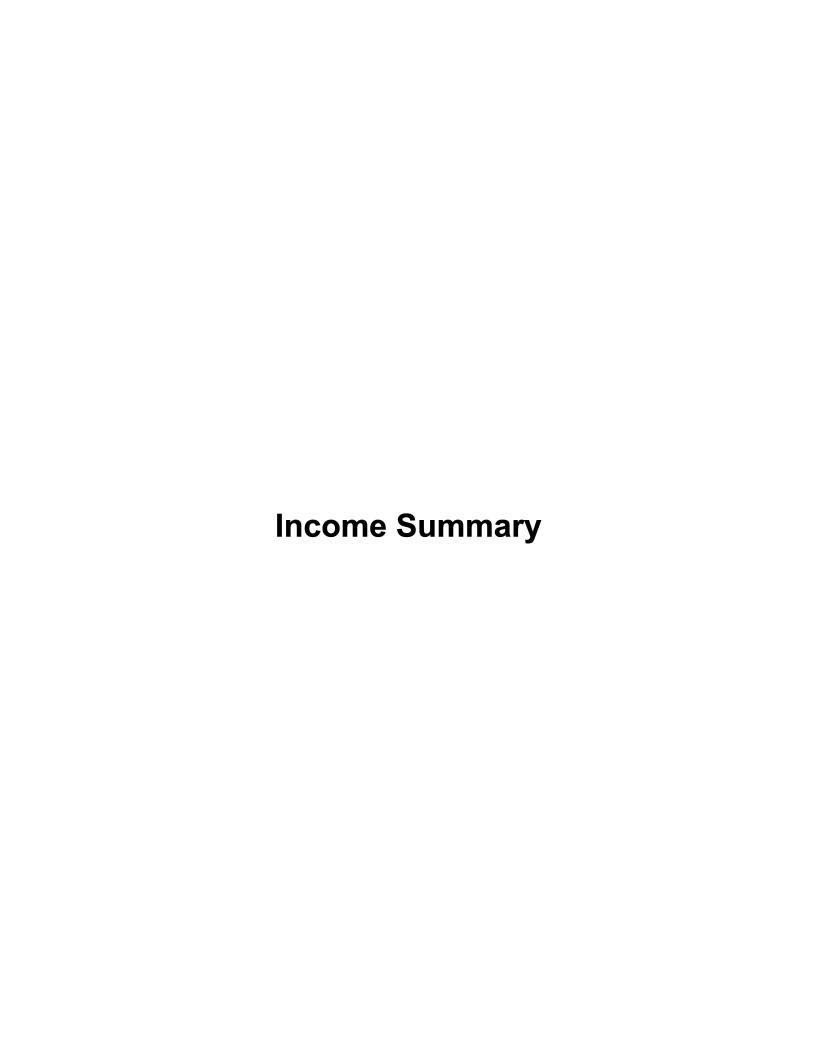




Cushing, Oklahoma	
20mi Radius	
2021 Population	82,977
2026 Population	81,692
% Population Change 2010-2021	1.5%
2021 Adult Population Age 18+	\$67,290
2021 Population Male	\$42,185
2021 Population Female	\$40,792
2021 Households	\$32,645
2021 Median Household Income	\$44,523
2021 Average Household Income	\$57,418
Clothing, Clothing Accessories Stores	\$32.75 M
Men's Clothing Stores	\$1.15 M
Women's Clothing Stores	\$5.03 M
Children's, Infants' Clothing Stores	\$2.17 M
Family Clothing Stores	\$13.41 M
Clothing Accessory Stores	\$1.07 M
Other Apparel Stores	\$1.64 M
Shoe Stores	\$5.54 M
Jewelry Stores	\$2.54 M
Luggage Stores	\$206.74 K
Furniture, Home Furnishings Stores	\$15.77 M
Furniture Stores	A0.0014
	\$9.68 M
Floor Covering Stores	\$9.68 M \$1.64 M
Floor Covering Stores Other Home Furnishing Stores	
	\$1.64 M
Other Home Furnishing Stores	\$1.64 M \$4.45 M
Other Home Furnishing Stores Electronics, Appliance Stores	\$1.64 M \$4.45 M \$12.16 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations	\$1.64 M \$4.45 M \$12.16 M \$80.94 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.33 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores Hardware Stores	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.33 M \$1.69 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores Hardware Stores Other Building Materials Stores	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.33 M \$1.69 M \$13.06 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores Hardware Stores Other Building Materials Stores Outdoor Power Equipment Stores	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.33 M \$1.69 M \$13.06 M \$619.34 K
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores Hardware Stores Other Building Materials Stores Outdoor Power Equipment Stores Nursery, Garden Stores Food, Beverage Stores Grocery Stores	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.33 M \$1.69 M \$13.06 M \$619.34 K \$4.04 M \$110.18 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores Hardware Stores Other Building Materials Stores Outdoor Power Equipment Stores Nursery, Garden Stores Food, Beverage Stores	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.69 M \$1.69 M \$13.06 M \$619.34 K \$4.04 M \$110.18 M \$98.54 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores Hardware Stores Other Building Materials Stores Outdoor Power Equipment Stores Nursery, Garden Stores Food, Beverage Stores Grocery Stores	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.33 M \$1.69 M \$13.06 M \$619.34 K \$4.04 M \$110.18 M \$98.54 M \$3.84 M
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores Hardware Stores Other Building Materials Stores Outdoor Power Equipment Stores Nursery, Garden Stores Food, Beverage Stores Grocery Stores Convenience Stores	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.69 M \$13.06 M \$619.34 K \$4.04 M \$110.18 M \$98.54 M \$3.84 M \$1.13 M \$4.14.22 K
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores Hardware Stores Other Building Materials Stores Outdoor Power Equipment Stores Nursery, Garden Stores Food, Beverage Stores Grocery Stores Convenience Stores Meat Markets	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.69 M \$13.06 M \$619.34 K \$4.04 M \$110.18 M \$98.54 M \$3.84 M \$1.13 M \$414.22 K
Other Home Furnishing Stores Electronics, Appliance Stores Gasoline Stations Building Material, Garden Equipment, Supplies Dealers Home Centers Paint, Wallpaper Stores Hardware Stores Other Building Materials Stores Outdoor Power Equipment Stores Nursery, Garden Stores Food, Beverage Stores Convenience Stores Meat Markets Fish, Seafood Markets	\$1.64 M \$4.45 M \$12.16 M \$80.94 M \$39.19 M \$18.43 M \$1.69 M \$13.06 M \$619.34 K \$4.04 M \$110.18 M \$98.54 M \$3.84 M \$1.13 M \$4.14.22 K

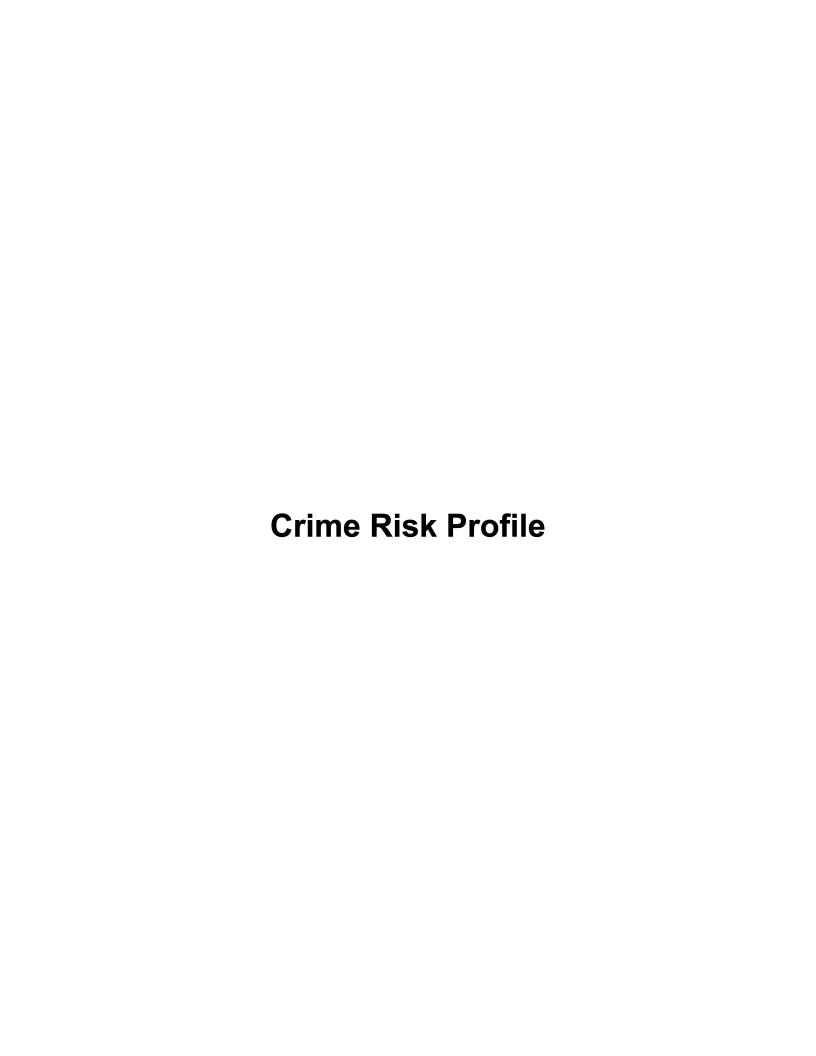


Cushing, Oklahoma	
20mi Radius	
Health, Personal Care Stores	\$26.74 M
Pharmacy, Drug Stores	\$22.41 M
Cosmetics, Beauty Stores	\$1.31 M
Optical Goods Stores	\$1.49 M
Other Health, Personal Care Stores	\$1.53 M
Sporting Goods, Hobby, Book, Music Stores	\$12.03 M
Sporting Goods Stores	\$6.48 M
Hobby, Toy, Game Stores	\$1.96 M
Sewing, Needlecraft Stores	\$604.82 K
Musical Instrument Stores	\$569.83 K
Book Stores	\$2.42 M
General Merchandise Stores	\$106.27 M
Department Stores	\$27.08 M
Warehouse Superstores	\$68.83 M
Other General Merchandise Stores	\$10.35 M
Miscellaneous Store Retailers	\$14.32 M
Florists	\$499.03 K
Office, Stationary Stores	\$1.4 M
Gift, Souvenir Stores	\$1.71 M
Used Merchandise Stores	\$976.59 K
Pet, Pet Supply Stores	\$5.76 M
Art Dealers	\$461.89 K
Mobile Home Dealers	\$845.29 K
Other Miscellaneous Retail Stores	\$2.66 M
Non-Store Retailers	\$48.15 M
Mail Order, Catalog Stores	\$39.89 M
Vending Machines	\$1.14 M
Fuel Dealers	\$4.03 M
Other Direct Selling Establishments	\$3.1 M
Accommodation, Food Services	\$94.55 M
Hotels, Other Travel Accommodations	\$5.08 M
RV Parks	\$50.33 K
Rooming, Boarding Houses	\$34.23 K
Full Service Restaurants	\$54.01 M
Limited Service Restaurants	\$25.09 M
Special Food Services, Catering	\$8.02 M
Drinking Places	\$2.27 M
Motor Vehicle, Parts Dealers	\$142.52 M
New Car Dealers	\$109.36 M
Used Car Dealers	\$11.28 M
Recreational Vehicle Dealers	\$2.17 M
Motorcycle, Boat Dealers	\$4.82 M
Auto Parts, Accessories	\$8.93 M
Tire Dealers	\$5.96 M



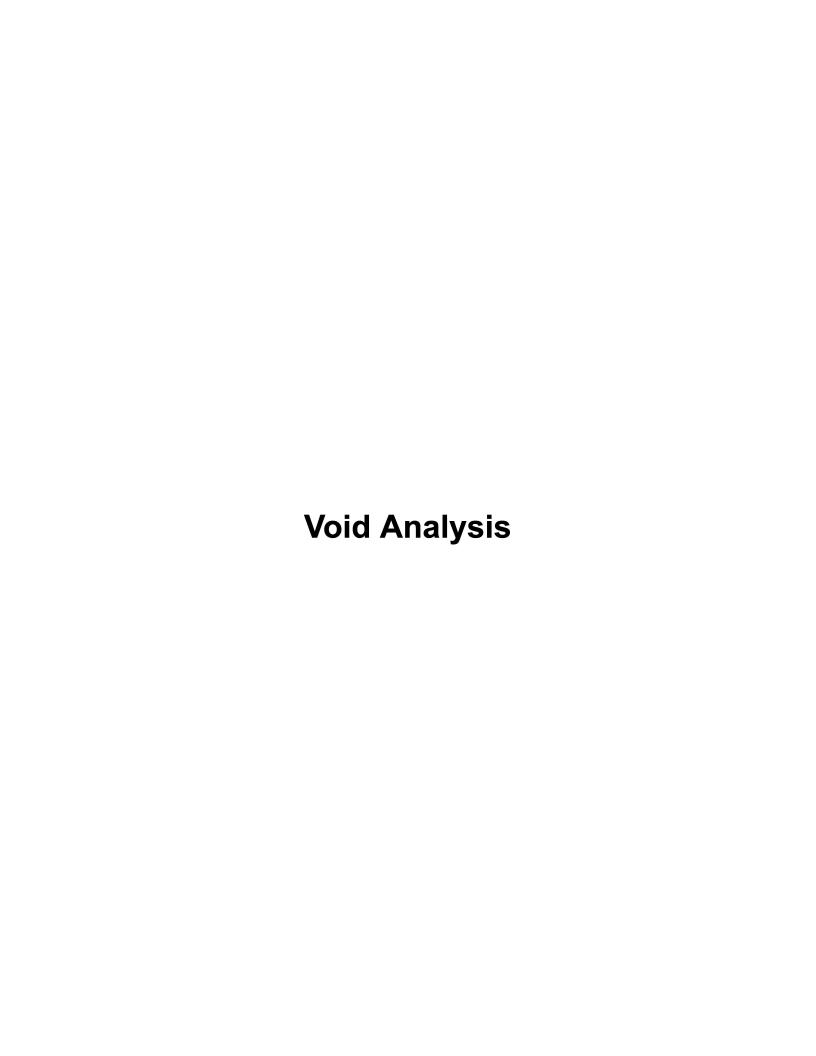


Cooking Oldshams		
Cushing, Oklahoma		
20mi Radius		
Population		
Estimated Population (2021)	82,977	
Projected Population (2026)	81,692	
Census Population (2010)	81,783	
Census Population (2000)	76,481	
Projected Annual Growth (2021 to 2026)	-1,285	-0.3%
Historical Annual Growth (2010 to 2021)	1,194	0.1%
Historical Annual Growth (2000 to 2010)	5,302	0.7%
Households		
Estimated Households (2021)	32,645	
Projected Households (2026)	32,758	
Census Households (2010)	31,702	
Census Households (2000)	30,037	
Projected Annual Growth (2021 to 2026)	113	-
Historical Annual Growth (2010 to 2021)	942	0.3%
Historical Annual Growth (2000 to 2010)	1,666	0.6%
Average Household Income		
Estimated Average Household Income (2021)	\$57,418	
Projected Average Household Income (2026)	\$67,904	
Census Average Household Income (2010)	\$45,571	
Census Average Household Income (2000)	\$35,320	
Projected Annual Growth (2021 to 2026)	\$10,486	3.7%
Historical Annual Growth (2010 to 2021)	\$11,847	2.4%
Historical Annual Growth (2000 to 2010)	\$10,251	2.9%
Median Household Income		
Estimated Median Household Income (2021)	\$44,523	
Projected Median Household Income (2026)	\$50,928	
Census Median Household Income (2010)	\$35,652	
Census Median Household Income (2000)	\$28,167	
Projected Annual Growth (2021 to 2026)	\$6,405	2.9%
Historical Annual Growth (2010 to 2021)	\$8,871	2.3%
Historical Annual Growth (2000 to 2010)	\$7,486	2.7%
Per Capita Income		
Estimated Per Capita Income (2021)	\$23,137	
Projected Per Capita Income (2026)	\$27,786	
Census Per Capita Income (2010)	\$17,665	
Census Per Capita Income (2000)	\$13,872	
Projected Annual Growth (2021 to 2026)	\$4,648	4.0%
Historical Annual Growth (2010 to 2021)	\$5,472	2.8%
Historical Annual Growth (2000 to 2010)	\$3,794	2.7%
Other Income		
Estimated Families (2021)	18,697	
Estimated Average Family Income (2021)	\$75,513	
Estimated Median Family Income (2021)	\$63,142	
Estimated Average Household Net Worth (2021)	\$315,954	





Cushing, Oklahoma 20mi Radius Demographics Population	
Demographics Population	
Population	
	82,977
Census Population	81,783
Households	32,645
Average Household Income	\$57,418
Median Household Income	\$44,523
Per Capita Income	\$23,137
Total Crime	
Crime Index	91
Crime Level	Average
Personal Crime	
Crime Index	69
Crime Level	Below Average
Murder	
Crime Index	94
Crime Level	Average
Rape	
Crime Index	110
Crime Level	Average
Robbery	
Crime Index	24
Crime Level	Very Low
Assault	
Crime Index	80
Crime Level	Below Average
Property Crime	0.4
Crime Index	94
Crime Level	Average
Burglary Coins laday	122
Crime Index	Above Average
Crime Level	Above Average
Larceny Crime Index	88
	Below Average
Crime Level Motor Vehicle Theft	Detow Average
Crime Index	86
Crime Level	Below Average
Crime Index: 100 = National Average Adjusted for Population	Delow Average





Cushing, Oklahoma	Closest Location	Locations In 20 mi	Locations In
20mi Radius		radius	Cushing
Auto Parts Tires			
AutoZone		1	0
Firestone		1	0
NAPA		2	1
O'Reilly		3	1
Banks			
Arvest Bank		1	0
BancFirst		5	0
Bank of the West		1	1
Central Banco		1	0
Chase Bank		1	0
International Bank of Commerce		2	0
Simmons First National Bank		4	0
Banks Minor			
Bank		20	3
Clothing Apparel			
American Eagle Outfitters		1	0
Buckle		1	0
Cato		1	0
maurices		1	0
Old Navy		1	0
Computers Electronic			
Best Buy		1	0
Convenience Stores			
Caseys General Store		2	0
Conoco		4	1
Kum & Go		2	1
Murphy USA		1	0
Phillips 66		16	0
Shell		7	1
Sinclair		3	2
Valero		3	1
Craft Fabric Stores			
Hobby Lobby		1	0
Jo-Ann		1	0
Dental			
Aspen Dental		1	0



Cushing, Oklahoma	Closest Location	Locations In 20 mi radius	Locations In Cushing
20mi Radius		laulus	Cusining
Department Stores			
Belk		1	0
Discount Department Stores			
Ross		1	0
TJ Maxx		1	0
Wal-Mart Supercenter		3	1
Dollar Stores			
Big Lots		1	0
Dollar General		15	2
Dollar Tree		2	1
Family Dollar		1	0
Five Below		1	0
Drug Stores			
CVS		1	0
GNC		1	0
Walgreens		2	1
Education			
College		1	0
Day Care		20	5
High School		14	1
PK - 8		32	4
Trade Schools		1	0
Entertainment			
AMC		1	0
Theatres		1	0
Fitness			
Orangetheory Fitness		1	0
Planet Fitness		1	0
YMCA		1	0
Furniture Household			
Aarons		1	0
HomeGoods		1	0
Rent A Center		1	0
Grocery Stores			
ALDI		1	0
Neighborhood Market		1	0
Sprouts		1	0



Cushing, Oklahoma	Closest Location	Locations In 20 mi	Locations In
20mi Radius		radius	Cushing
Health Beauty			
Bath & Body Works		1	0
Claire's		1	0
Great Clips		2	0
Sally Beauty Supply		1	0
Sport Clips		1	0
Supercuts		1	0
ULTA		1	0
Health Care			
Allergy and Immunology		1	0
Anesthesiology		1	0
Audiologist		1	0
Cardiac Electrophysiology		1	0
Cardiovascular Disease		2	1
Certified Nurse Midwife		1	0
Certified Registered Nurse Anesthetist		4	1
Chiropractic		8	2
Clinical Nurse Specialist		1	0
Clinical Psychologist		4	0
Clinical Social Worker		4	1
Dermatology		1	0
Diagnostic Radiology		1	0
Dialysis Centers		2	0
Emergency Medicine		4	1
Endocrinology		1	0
Family Practice		18	5
Gastroenterology		2	0
General Practice		2	0
General Surgery		5	0
Geriatric Medicine		1	0
Gynecological Oncology		1	0
Hematology and Oncology		2	0
Hospitalist		1	0
Internal Medicine		10	2
Interventional Cardiology		1	0
Medical Oncology		2	0
Neurology		1	0



Cushing, Oklahoma	Closest Location	Locations In 20 mi	Locations In
20mi Radius		radius	Cushing
Nurse Practitioner		18	5
Obstetrics and Gynecology		3	0
Occupational Therapy		1	0
Ophthalmology		5	1
Optometry		7	1
Orthopedic Surgery		1	0
Otolaryngology		1	0
Pain Management		1	0
Pediatric Medicine		1	0
Physical Medicine and Rehabilitation		1	0
Physical Therapy		4	1
Physician Assistant		13	1
Podiatry		1	0
Psychiatry		2	0
Radiation Oncology		1	0
Registered Dietitian or Nutrition Professional		2	0
Rheumatology		1	0
Speech Language Pathologist		2	0
Thoracic Surgery		1	0
Urgent Care		2	0
Urology		2	1
Home Improvement			
Do It Best		1	0
Lowe's		1	0
Sherwin-Williams		2	1
Tractor Supply Company		1	0
True Value		2	1
Hotels			
Best Western Plus		2	1
Fairfield Inn and Suites		1	0
Hampton Inn		2	0
Holiday Inn Express		1	0
Home2		1	0
Microtel Inn & Suites		1	0
Wyndham Garden		1	0
Mattress			
Mattress Firm		1	0



Cushing, Oklahoma	Closest Location	Locations In 20 mi	Locations In
20mi Radius		radius	Cushing
Office Supply			
Staples		1	0
Pet Stores			
Petco		1	0
Restaurants Bakery Bagels			
Panera Bread		1	0
Restaurants Casual			
Buffalo Wild Wings		1	0
Chili's		1	0
Chipotle		1	0
Five Guys		1	0
Fuzzys Taco Shop		1	0
IHOP		1	0
Johnny Rockets		1	0
Olive Garden		1	0
Qdoba		1	0
Red Lobster		1	0
Texas Roadhouse		1	0
Restaurants Coffee Donuts			
Caribou Coffee		1	0
Starbucks		1	0
Restaurants Fast Food Major			
Arby's		1	0
Burger King		1	0
Chick-fil-A		2	0
KFC		2	1
McDonald's		9	1
Sonic		7	1
Taco Bell		2	1
Wendy's		2	0
Restaurants Fast Food Minor			
Del Taco		1	0
Freddys		1	0
Golden Chick		1	0
Panda Express		1	0
Raising Canes		1	0
Slim Chickens		1	0



Cushing, Oklahoma	Closest Location	Locations In 20 mi	Locations In
20mi Radius		radius	Cushing
Taco Bueno		1	0
Whataburger		1	0
Restaurants Ice Cream Smoothie			
Braum's		2	1
Marble Slab Creamery		1	0
Tropical Smoothie Cafe		1	0
Restaurants Pizza			
Domino's Pizza		1	0
Little Caesars		1	0
Papa John's		1	0
Pizza Hut		2	1
Pizza Inn		1	0
Simple Simons Pizza		5	0
Restaurants Sandwich			
Firehouse Subs		1	0
Jersey Mike's		1	0
Jimmy John's		2	0
McAlister's Deli		1	0
Schlotzsky's Deli		1	0
Subway		7	1
Which Wich		1	0
Self Storage			
Simply Self Storage		1	0
Shoes Footwear			
Browns Shoe Fit		1	0
Rack Room Shoes		1	0
Sporting Goods			
Academy Sports		1	0
Hibbett Sports		1	0
Wireless Stores			
AT&T		1	0
Cricket		2	1
MetroPCS		1	0
T-Mobile		2	0
Verizon Wireless		1	0
Worship			
Baptist		9	2



Cushing, Oklahoma	Closest Location	Locations In 20 mi	Locations In
20mi Radius		radius	Cushing
Buddhist		1	0
Christian		1	0
Muslim		1	0
Presbyterian		1	0



About Retail Attractions

Retail Attractions, LLC is a full service economic development consulting firm with national reach, having successfully facilitated millions of square feet of retail and restaurant development, residential (single, multi-family), medical, office, and industrial and manufacturing development in over 475 cities in 39 states. Our specialties include market analysis, market research, retail recruiting, creating innovative incentive packages, and helping facilitate the interaction necessary between the public and private sectors to get these deals done. Healthy economic development is always holistic in nature, always involves a process, and involves real estate decisions at the local level. Our process has been very successful in pushing investment and retail development in rural settings, as well as in urban and suburban markets. Proving market potential and defining true trade areas is essential in creating environments where the public and private sector is confident that their investment will produce a quality return.

Retail Attractions, LLC is firmly committed to building relationships locally in each community we work in. We are also committed to introducing the locals in our communities to our established relationships, already proven in over 20 years of successfully completed projects. We are very proud of our extensive, proven network of partners, and bring those relationships to bear on the local market and the unique issues that each community presents. We leverage our relationships with the retail and restaurant industry, the developers, real estate professionals, and local land owners to grow new retail business...one relationship at a time.

Every community that has hired our company, and that has worked with us through the process and hard work that is required, has seen new retail and other development as a result of the process. We haven't missed one yet. The secret of our success is that we understand economic development from the public sector side and we also understand the interplay of political, financial, and the regulatory environments that all communities face. Retail Attractions also understands the development processes from the private sector and developer mindset and we know what the developers, the retail and restaurant industry need to see, hear, and feel from a potential location before they move forward.



About Retail Attractions

Meet the Team:

RICKEY HAYES, PRINCIPAL, OWNER, CEO

During six years of work as Economic Development Director for the City of Owasso, Oklahoma, Rickey Hayes facilitated new commercial construction totaling more than 10 million square feet with more than a half a billion dollars in total value, resulting in a city sales tax base more than triple what it had been. Since beginning Retail Attractions, Rickey has helped cities launch millions of square feet of additional retail space and reap the associated benefits in additional revenues, goods and services for their citizens. Rickey has developed an extensive personal network of relationships in the areas of government, retail, land development, real estate and site selection, leasing and tenanting, engineering, creative financing for development projects, as well as architecture and planning. Rickey holds a Bachelor's Degree in Criminal Justice and a Master's Degree in Counseling from Great Plains Baptist College. Rickey is a member of International Council of Shopping Centers (ICSC) and is on the Board of Directors of Owasso Community Resources and Changing Lanes, a Tulsa outreach. Rickey and his wife, Wendy, have four children, and five grandchildren. Rickey is the author of "City On A Hill", A Book About Cities And How To Make Them Better, and "The Devil's In the Details, Things That Challenge City Government and the Language of Development" both available at www.retailattractions.com and at Amazon.com.

Staff:

Micah Hayes- City and Market Data / Research

Micah has been with Retail Attractions since the company's inception and is responsible for the collection of all raw and collateral data on our client markets. He resides in Tulsa, Oklahoma

Sara Stephens- Administrative Assistant / Retail and Restaurant Contacts / Office Manager

Ronald Cates- General Counsel / Contracts / Consulting Attorney

Rob Nichols-Information Techology / Website and Data Protection

Beth Nichols- Graphic Arts / Deliverables / Marketing

Ted Turner- Sales Tax Data / Forecasting

Office Location and Company contact information:

Retail Attractions, LLC <u>www.retailattractions.com</u>

12150 East 96th Street North, Suite 107 email: <u>Rickey@retailattractions.com</u>

Owasso, Oklahoma 74055

918-376-6707 office

918-629-6066 Rickey's cell



About Retail Attractions

Our Methodology:

As we mentioned, Retail Attractions, LLC has worked with over 475 communities across the country (39 states), directly or indirectly, since 2007. By directly, we mean that we have been contracted by a City, Chamber or EDC directly to determine market strengths and weaknesses and to recruit retail, restaurant, office, and mixed use (including medical, residential, and multifamily) development in their community. By indirectly, we mean that a retailer, restaurant, or developer/development company has contracted us to offer them some form of development assistance in a community including entitlement, annexation, zoning, financing, incentive negotiation, or other consultation.

We have effectively assisted cities in marketing their retail potential to national retailers and restaurants in every conceivable manner. Our efforts include, but are not limited to, direct contact with the real estate departments for retailers and restaurants, interaction with the corporate real estate professionals for these companies, tenant representatives, franchise owners, brokers, engineering firms, and developers (local, regional, or national). We have direct working relationships with over 200 development groups across the country and relationships with the entire global spectrum of the retail and restaurant industry.

Retail Attractions, LLC understands development from the government or public sector side of the equation. City administrators and elected officials are sometimes not able to comprehend or deal with the subtle nuances of retail site selection. Also cities tend to err on the side of bureaucratic and un-business friendly practices. We try to anticipate, diagnose and eradicate these issues so the development process and a return on investment for all parties can be achieved.

Our firm's intent is providing the maximum return on investment for our clients. Our strong relationships with developers and representatives from every facet of retail development ensure the community's market data and the subtle distinctions of that data get into the right person's hands, and follow-up and interaction continue until the goal of new retail investment and new sales tax revenue is realized.

Our Data:

Retail Attractions purchases data from a number of select national providers and sources including Neilson-Claritas, Environics Analytics, Applied Geographic Solutions (AGS), Sites USA (ReGis), local info derived from client communities, various state and federal agencies, the United States Census Bureau, United States Department of Labor, POP Stats, ESRI, United States Postal Data, Site Reports, REGIS Radis Sandbox, PinPoint, Placer Ai, and others. Data is compiled from census blocks, state, county, and local records and data, local postal data, water and electric and sewer meter statistics, zip codes, and other sources.

Each city, each market is unique and the consumer draw, trade area, and market potential must be defined and proven by real world data. Our deliverables are based on city limit, drive time, and radius geography, cell phone data, credit card data, and custom trade area research that validates each site.